

# ASSOCIATE MORTGAGE LOAN OFFICER PROGRAM

*Learn. Grow. Succeed.*

Fulton's Associate Mortgage Loan Officer Program provides an opportunity to grow your career under the guidance of our expert residential mortgage loan professionals. This program lasts up to 24 months with opportunities for earlier promotion and provides real-time experience as you progress through the loan origination process and begin building customer relationships.

## WHAT TO EXPECT:

- **Professional Development** that will provide you with formal learning and development opportunities designed to empower and encourage continuous learning and career growth.
- **Designated and experienced mentor throughout training period** who will work 1:1 with you to grow your skills and build your referral sources.
- **On-the-Job Training.** Including shadowing Mortgage Sales and Mortgage Operations teammates and a blended learning approach including instructor-led training and webinars.
- **Guaranteed base income while training,** plus ability to earn commissions.
- **Experience the entire loan process** from start to finish including operations, loan process, and relationship building with customers.
- **Opportunity to become NMLS (Nationwide Mortgage Licensing System & Registry)** registered through the bank.
- **Engage in customer-specific education and persuasive sales activity** to highlight Fulton's full-services financial capabilities.
- **Networking opportunities** with internal and external contacts including customer closings, community events, and REALTOR® functions.

## CAREER ADVANCEMENT:

After successful completion of the program, you will be promoted to a Mortgage Loan Officer. You will have the opportunity for unlimited commission income potential as you continue to help individuals achieve their dream of home ownership.



JOIN OUR TEAM

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LET'S GROW TOGETHER.

# Fulton Bank

Equal Opportunity Employer, including disability/vets.

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